

## **Chestnut Solutions Institute 2025 OCIO Survey FAQ**

### **Q. What is the purpose of the survey?**

- A. The purpose of the survey is to compile the most complete, uniform and transparent directory of OCIO providers in the industry.

### **Q. How is this different from other provider directories/databases?**

- A. To date, there are no directories or databases in the industry that use specific, detailed definitions of OCIO assets. It has been left to each provider to define and disclose their OCIO AUM, which has resulted in a totally incomparable data set. Chestnut's guidelines for the survey contain detailed criteria for AUM inclusion, developed with input from some of the leading OCIO providers in North America.

### **Q. What are the benefits of participating in the survey for an OCIO provider?**

- A. By participating in the survey, your firm will:
- Gain a presence in the global OCIO industry's best and most accurate OCIO Directory
  - Gain visibility with search consultants, asset owners and the media as Chestnut will support, distribute and promote its use industry-wide.
  - Demonstrate your leadership by helping promote consistent standards and transparency in the OCIO marketplace.
  - Gain the attention of asset owners beyond your direct reach.
  - Receive an exclusive respondent report with aggregated findings/summaries only provided to participants.

### **Q. What data is being collected?**

- A. OCIO provider contact information, assets under management by region, client segment and asset class. OCIO capabilities offered within investment, operational and service dimensions. Fee structures and aggregate fee levels.

**Q. Is there a fee to participate in this survey?**

A. No

**Q. Is there a fee to receive the directory by survey non-participants?**

A. There is no fee to receive the directory as it will be publicly available. Only respondents will receive a report that will contain high level findings. The detailed report (excluding individual firm level sensitive information such as a respondent firm's fee schedule and AUM by client type and asset class) will be available to Members of Chestnut Solutions Institute and for an additional fee for anyone else.

**Q. With regard to the level of OCIO fee details being asked, what level of information will be released and to whom (i.e.: members?)**

A. Only fee levels at the peer group level will be made available in the report. Fee levels at the firm level may be made available to search consultants with the approval of the OCIO provider in the future.

**Q. What provider-level information will be made public?**

A. The Chestnut Solutions Institute OCIO Directory – consisting of the name of each firm that participates in our survey, key contact information and total OCIO AUM – will be freely available. Top provider (by AUM) lists across geography, client segment and overall may be made public by Chestnut to promote transparency in the industry.

**Q. What level of confidentiality can we expect?**

A. Aside from AUM and contact information, each individual firm's responses will be completely confidential and responses will not be publicly available outside of the guidelines previously mentioned.